

#### THE 9 BOOKS EVERY MANAGER SHOULD READ TO UNLEASH THEIR MANAGERIAL GREATNESS

### **BOOKS ON COMMUNICATION**

THE NEW YORK TIMES BESTSELLER

# crucial accountability

Tools for Resolving Violated Expectations, Broken Commitments, and Bad Behavior

PATTERSON • GRENNY • MAXFIELD • McMILLAN • SWITZLER AUTHORS OF THE NEW YORK TIMES BESTSELLER CRUCIAL CONVERSATIONS FIRST EDITION PUBLISHED AS CRUCIAL CONFRONTATIONS

# **CRUCIAL ACCOUNTABILITY**

Kerry Patterson, Ron Switzler, a Grenny, Joseph McMillan

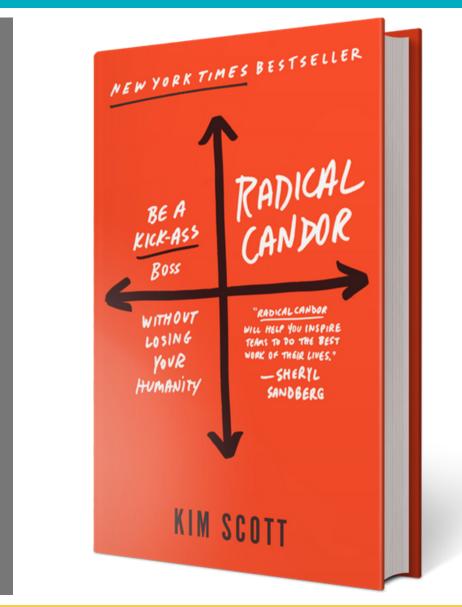
#### **ABOUT THE BOOK**

Broken promises, missed deadlines, poor behavior--they don't just make others' lives miserable; they can sap up to 50 percent of organizational performance and account for the vast majority of divorces. Crucial Accountability offers the tools for improving relationships in the workplace and in life and for resolving all these problems--permanently

#### WHY I CHOSE THIS BOOK

Accountability is a universal challenge for managers. The process and recommendations in this book help you easily turn frustrating situations into productive conversations.

### RADICAL CANDOR



#### Kim Scott

#### ABOUT THE BOOK

The idea is simple: You don't have to choose between being a pushover and a jerk. Radical Candor is about caring personally and challenging directly, about soliciting criticism to improve your leadership and also providing guidance that helps others grow. It focuses on praise but doesn't shy away from criticism—to help you love your work and the people you work with.

#### WHY I CHOSE THIS BOOK

With tons of examples and stories, it's a fun and easy read that quickly gives you the framework for why and how to be both caring and honest.



amy C. Edmondson

#### **ABOUT THE BOOK**

With so much riding on innovation, creativity, and spark, it is essential to attract and retain quality talent—but what good does this talent do if no one is able to speak their mind? Success requires a continuous influx of new ideas, new challenges, and critical thought, and the interpersonal climate must not suppress, silence, ridicule or intimidate. This book explores this culture of psychological safety, and provides a blueprint for bringing it to life.

#### WHY I CHOSE THIS BOOK

Psychological safety underlies everything a manager does. Your actions (not just words) must cultivate a trusting environment. This book provides the foundational concepts and approaches every manager needs to establish trust.

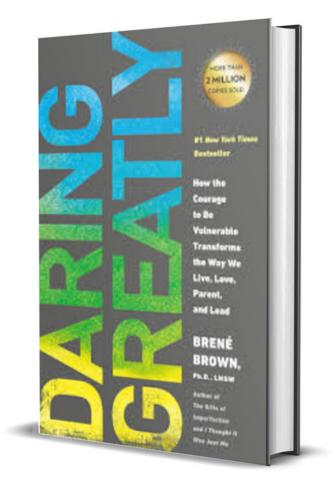


Creating Psychological Safety in the Workplace for Learning. Innovation, and Growth

Amy C. Edmondson willey

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### **BOOKS ON MINDSET**



# DARING GREATLY

BRENÉ BROWN

#### **ABOUT THE BOOK**

In a world where "never enough" dominates and feeling afraid has become second nature, vulnerability is subversive. Putting ourselves out there means there's a far greater risk of getting criticized or feeling hurt. But when we step back and examine our lives, we will find that nothing is as uncomfortable, dangerous, and hurtful as standing on the outside of our lives looking in and wondering what it would be like if we had the courage to step into the arena.

#### WHY I CHOSE THIS BOOK

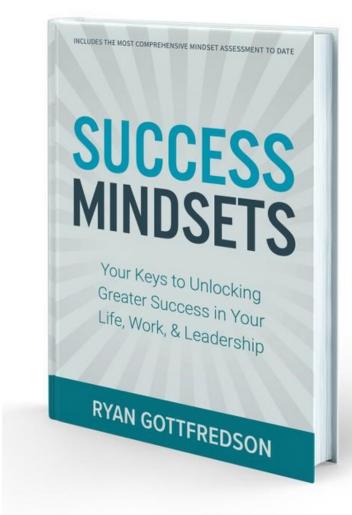
To be your best, you must be willing to be vulnerable, ask for help, receive feedback, and take risks while owning up to mistakes and failures. Plus, you can't expect your team to do these things if you don't role model them.

## SUCCESS MINDSETS

Ryan Gottfredson

#### ABOUT THE BOOK

Success Mindsets is the most comprehensive, helpful, and research-based source of mindset knowledge to date. Specifically, it helps awaken people to the power of mindsets and the foundational role they play in everything they do, mindsets they currently possess, and four specific mindsets needed to develop



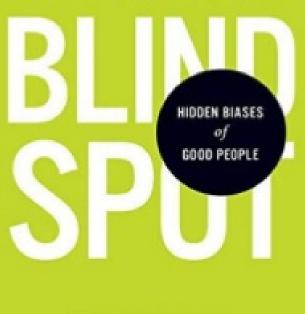
for enhanced success.

#### WHY I CHOSE THIS BOOK

Your mindset shapes how you view the world, how you think, feel and act. This book helps you become more aware of your existing mindsets and how to evolve them so they better serve you and your team.

#### **NEW YORK TIMES BESTSELLER**

"Convertational... easy to read, and best of all, it has the potential, at least, to change the way you think about yourself." —LEONARD MLODINOW, We New York Review of Books



MAHZARIN R. BANAJI ANTHONY G. GREENWALD

### BLIND SPOT Manzarin R. Banaji + anthony G. Greenwald

#### **ABOUT THE BOOK**

Without our awareness or conscious control, our perceptions of social groups shape our likes and dislikes and our judgments about people's character, abilities, and potential. The aim of Blindspot is to explain the science in plain enough language to help well-intentioned people achieve alignment between their behavior and intentions. By gaining awareness, we can adapt beliefs and behavior and outsmart our own brains so we can be fairer to those around us.

#### WHY I CHOSE THIS BOOK

Good intentions are not enough to create an environment in which all people thrive. Everyone has blindspots that impact how you treat your team members. The more aware you are, the better you can counter-act them.

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### **BOOKS ON MANAGERIAL PRACTICES**

THE COACHING HABIT

The Coach<br/>Journal<br/>Best SellerJabit Say<br/>Less, Ask More<br/>Change the<br/>Way You Lead<br/>ForeverMichael<br/>Bungay<br/>Stanier

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BESTSELLING AUTHOR OF Do more great work

DO MORE GREAT WORK

# THE COACHING HABIT

Michael Bungay Stanier

#### **ABOUT THE BOOK**

The Coaching Habit reveals how to unlock your peoples' potential. The author unpacks seven essential coaching questions to demonstrate how--by saying less and asking more--you can develop coaching methods that produce great results. The book combines insider information with research based in neuroscience and behavioral economics, together with interactive training tools to turn practical advice into practiced habits.

#### WHY I CHOSE THIS BOOK

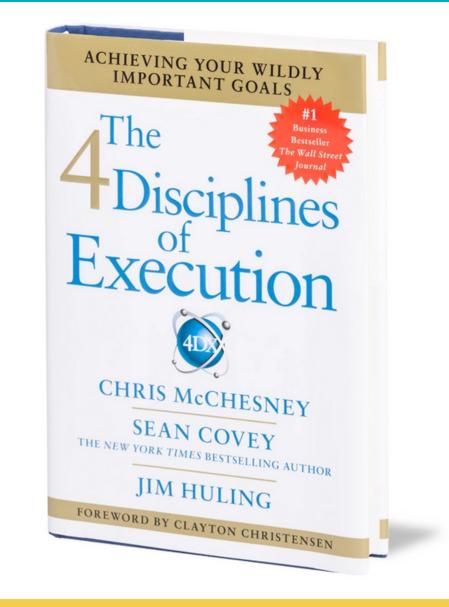
Coaching your team members is the most important way to support your people and facilitate their growth. It's not a manager's job to solve problems, but rather to enable your team members to solve their own problems. That's coaching.

# THE 4 DISCIPLINES OF EXECUTION

Chris McChesney, Sean Covey, + Jim Huling

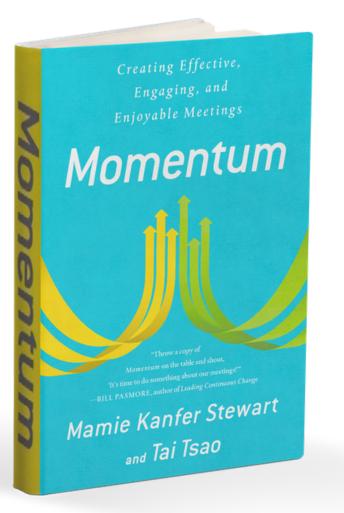
#### **ABOUT THE BOOK**

The 4 Disciplines of Execution (4DX) is a simple, repeatable formula for executing your most important strategic priorities in the midst of the whirlwind.
4DX is a proven set of practices that have been tested and refined by thousands of teams over many years. When a team or individual adheres to these disciplines, they achieve superb results, regardless of the goal.



#### WHY I CHOSE THIS BOOK

It can feel almost impossible to focus on goals when we're so busy dealing with the day-to-day. 4DX provides a foolproof framework and guidance on how to redesign how you work in order to accomplish what matters.



# MOMENTUM

Mamie Kanfer Stewart + Tai Tsao

#### **ABOUT THE BOOK**

Bad meetings waste time. They often feel like a distraction from real work and are typically the result of poor planning, poor execution, or both. This book provides a blueprint for success, including actionable tips you can immediately implement with your team to make meetings more engaging, fruitful, and enjoyable for everyone.

#### WHY I CHOSE THIS BOOK

Meetings are where decisions get made, ideas generated, and relationships built. With many managers spending the majority of their day in meetings, its essential that we use that time productively. Plus, I wrote it!